Example S\&B Farm Management Plan 2015/2016 (Mockup numbers only - please insert your own figures)

|  | Sept | Oct | Nov | Dec | J8 | Feb | Mar | Apr | May | June | July | AUg |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bull purchases and sales | $20$ <br> autumn wnr bulls bought June | 15 x 4day old bulls bought | 90 wnr bulls |  |  |  |  | $302 \mathrm{yr}$ <br> bulls | $302 \mathrm{yr}$ <br> bulls | $\begin{aligned} & 302 \mathrm{yr} \\ & \text { bulls } \end{aligned}$ | $203 y r$ <br> bulls |  |
| Animal Health \& drenching | Drenching Hfrs | Drenching Bulls |  |  |  |  |  |  |  |  |  |  |
| Grazing |  |  |  | 120 hfr calves \$4/wk | 120 hfr calves \$4/wk | 120 hfr calves \$4/wk | 120 hfr calves \$4/wk | 120 hfr calves \$4/wk | $\begin{aligned} & 120 \text { Hfrs } \\ & \$ 8.50 / \mathrm{wk} \end{aligned}$ | $\begin{aligned} & 120 \text { Hfrs } \\ & \$ 8.50 / \mathrm{wk} \end{aligned}$ | 120 Hfrs <br> \$8.50/wk <br> 400 cows <br> winter <br> grazing | 120 Hfrs <br> \$8.50/wk <br> 400 cows <br> winter <br> grazing |
| Cropping |  | 30ha barley 40ha maize planted |  | Urea dressing |  |  |  | harvesting | Sowing <br> 40ha oats |  |  |  |
| Feeding out/supplements | Break <br> feeding oats to bulls |  |  |  |  |  |  |  |  |  |  |  |
| Fertilizer |  |  |  |  |  |  |  |  |  |  |  |  |
| R \& M |  |  |  | Fencing hill block 10km |  |  |  | Track work |  |  |  |  |
| Admin | Bank Loan <br> Tax <br> GST | Rates | Account't GST | Bank Loan | $\begin{aligned} & \text { Tax } \\ & \text { GST } \end{aligned}$ | Rates Insurance | Bank Loan GST |  | $\begin{aligned} & \text { Tax } \\ & \text { GST } \end{aligned}$ | Bank Loan | GST |  |

Annual Farm Management Plan - Dairy Example 2014/15 (Mockup numbers only - please insert your own figures)

|  | June | July | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | End of Year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Target Production |  | 5000 | 20000 | 30000 | 30000 | 35000 | 35000 | 30000 | 25000 | 25000 | 20000 | 15000 | 270000 |
| Stock Sales/Purchases <br> Opening <br> 600 MA ; <br> 150 R1 | Culls |  |  |  | -5 |  | -10 |  | -10 | -15 | -20 | -70 | $\begin{aligned} & \hline \text { Closing: } \\ & 470 \mathrm{MA} ; \\ & 150 \\ & \text { calves } \end{aligned}$ |
| Feed Inputs | Winter GZ <br> 200 cows <br> 6wks | Winter GZ <br> 200cows <br> \$30k | $\begin{aligned} & \text { 20t PKE } \\ & \$ 6 \mathrm{k} \end{aligned}$ | $\begin{aligned} & \hline \text { 30t PKE } \\ & \$ 10 \mathrm{k} \end{aligned}$ | $\begin{aligned} & \hline \text { 30t PKE } \\ & \$ 10 \mathrm{k} \end{aligned}$ | $\begin{aligned} & \hline \text { 30t PKE } \\ & \$ 10 \mathrm{k} \end{aligned}$ | $\begin{aligned} & \hline \text { 30t PKE } \\ & \$ 10 \mathrm{k} \end{aligned}$ | $\begin{aligned} & \text { 30t PKE } \\ & \$ 10 \mathrm{k} \end{aligned}$ | $\begin{aligned} & \text { 30t PKE } \\ & \$ 10 \mathrm{k} \\ & \\ & 100 \text { hay on } \\ & \text { farm } \$ 7 \mathrm{k} \end{aligned}$ | $\begin{aligned} & \hline 50 \mathrm{t} \mathrm{PKE} \\ & \$ 14 \mathrm{k} \\ & \\ & 50 \text { Hay } \\ & \$ 3.5 \mathrm{k} \end{aligned}$ | $\begin{aligned} & \hline 50 \mathrm{t} \text { PKE } \\ & \$ 14 \mathrm{k} \\ & \\ & 250 \mathrm{~T} \\ & \text { Maize } \\ & 30 \mathrm{c} \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 20 \mathrm{PKE} \\ & \$ 6 \mathrm{k} \end{aligned}$ | 320t total |
| Animal Health |  | $\begin{array}{\|l\|} \hline \text { PSC 20/7 } \\ 1 / 7 \text { transition mix } \end{array}$ | Mean calving date 17/8 | Premating heats 18/9 metricheck | $\begin{aligned} & \hline \text { PSM } \\ & 18 / 10 \\ & \text { Kmar herd } \end{aligned}$ | $\begin{aligned} & \hline 22 / 11 \\ & \text { end of } \\ & A B \end{aligned}$ | 10/1/15 end of mating |  |  |  |  | DCT <br> blanket |  |
| Calf Expenses |  |  |  |  | \$5k Milk Pwdr | \$5k Milk Pwdr | \$4k Calf <br> Meal | \$3k calf meal | \$2k calf meal |  |  |  |  |
| Cropping/regrassing |  |  |  |  | 20ha Chicory |  |  |  |  |  | 20ha regrassing |  |  |
| Fertilizer |  | 8t N2 | 14t N2 | 11t N2 |  | $\begin{aligned} & \hline 11 \mathrm{t} \text { N2 } \\ & 80 \mathrm{t} \\ & \text { Super @ } \\ & \$ 500 / \mathrm{t} \end{aligned}$ |  |  |  |  | $\begin{aligned} & \hline 11 \mathrm{t} \text { N2 } \\ & 60 \mathrm{t} \\ & \text { Super @ } \\ & \$ 500 / \mathrm{t} \\ & \hline \end{aligned}$ |  | 55t N <br> 140t super |
| $R$ \& $M$ | $\$ 10,000$ houses | \$15k Raceways metalling |  | \$5k Fencing \$5k Drains(40hrs) |  |  |  |  |  | \$5k fencing |  |  |  |
|  <br> Development | Complete Effluent \$45k |  |  | Cowshed \$12.5k <br> vacuum <br> pump |  |  |  |  | $\begin{gathered} \text { \$15k } \\ \text { Tracks } \end{gathered}$ | \$200k principle |  |  |  |

