

# Future Focus

## Planning your farming future - together

As farming partners, have you discussed your farming future? Are you on the same page about how to get there?

Future Focus brings sheep and beef farming partners together to achieve their business goals and aspirations – using a team approach to business planning.

The programme equips and supports you to decide what's most important in your future, then use that to plan for your business. It recognises that partners working together is vital to success.

Held over two months, this programme is a chance to take time out to work purely on your business instead of in your business. Reduce stress and share the load by planning and making decisions together.

Guided by our expert facilitators, you'll open up new conversations with each other and learn from other farmers in a similar position.



## Programme content

- Develop a business vision and goals – step-by-step
- Create an action plan with specific outcomes
- Systems for staying on track with your plan
- Tools to boost team performance
- How to involve other partners, banks, advisors
- Barriers to success and strategies to overcome them

Open to all sheep and beef farming partners – couples, owner/manager, father/daughter or similar.

“ *Doing the Future Focus programme has given me enormous confidence – we are in the right place as a couple and it's exciting business. We're always carrying big plans around in our head and it was an opportunity to get both our plans down on one bit of paper.* ”

David Kelly, Waiau Farmer

## Register now for 2020

The investment to attend two full days dedicated entirely to your business is just \$295 + GST per farming partnership.

Each programme is limited to eight partnerships. Register your place now at [www.awdt.org.nz/futurefocus](http://www.awdt.org.nz/futurefocus)

The Red Meat Profit Partnership (RMPP) is a Primary Growth Partnership programme that is working to help the red meat sector increase productivity and profitability. RMPP works alongside AWDT to deliver this programme throughout New Zealand.

Please turn over for 2020 locations and dates

## 2020 locations & dates

Hastings, Hawkes Bay	11 Feb & 10 March	<b>FEBRUARY/MARCH 2020 START</b>
Dannevirke, Tararua	12 Feb & 11 March	
Geraldine, Canterbury	25 Feb & 24 March	
Darfield, Canterbury	26 Feb & 25 March	
Alexandra, Otago	3 March & 31 March	
Gore, Southland	4 March & 1 April	
Rotorua, Bay of Plenty	10 March & 7 April	
Taumarunui, King Country	11 March & 8 April	

Blenheim, Marlborough	29 April & 26 May	<b>APRIL/MAY 2020 START</b>
Amberley, Canterbury	1 May & 28 May	
Stratford, Taranaki	5 May & 3 June	
Hunterville, Manawatu	6 May & 4 June	
Lumsden, Southland	12 May & 9 June	
Lawrence, Otago	13 May & 10 June	

Gisborne, East Coast	30 June & 28 July	<b>JUNE/JULY 2020 START</b>
Masterton, Wairarapa	2 July & 30 July	
Oamaru, Otago	21 July & 18 Aug	
Middlemarch, Otago	22 July & 19 Aug	
Hampton Downs, Waikato	28 July & 25 Aug	
Piopio, Waikato	29 July & 26 Aug	